



# VEI WITNESS

News and information for friends & clients of Visual Evidence, Inc.

Vol. 1, Spring 2010

## A New Year - A New Beginning

The coming of a New Year always brings promises of the turning of a "new leaf". These promises are made with varying degrees of commitment. THIS however is the coming of a New Decade, a decade which follows one of unprecedented change, a decade which brought us into the "Digital World". There are many among us who have not embraced this change and yet still exist in this new world. Rest assured that success at any level in this new decade will require that you do so. Nowhere will that requirement be more apparent than in the practice of law.

As a result of the economic times in which we now live, most law firms are looking for new ways to cut costs while remaining effective as lawyers. As we head into this new decade the firms that will be successful at that quest will be the ones who embrace new technologies and use them effectively as tools.

With technology - the only constant is change. What *is* different is that it is changing at an ever increasing rate. Therefore, one can fall behind faster and faster. In the coming year commit yourself and your practice to embracing this New World because after all it is the one we all live in. And most of you will find that once you have incorporated these newer technologies into your practice YOU WILL BE A MORE EFFECTIVE AND HAPPIER LITIGATOR. Truly a New Beginning..

Much success to you all in the new year,  
Michael Downey, President, Visual Evidence, Inc.



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# PORTABLE VIDEOCONFERENCING

Now we can bring it to YOUR office!

Over the past decade, one technology that has come into the mainstream of the business world is videoconferencing. In the summer of 2001 we decided to add videoconferencing to our list of services. Since that time we have conducted videoconferences with hundreds of rooms all over the world. Recently we purchased a portable High Definition system which gives us the capability to bring videoconferencing into your office temporarily.

Now, not only can you avoid traveling across the country to take depositions, you don't even have to leave your office. Our new "HD" system also gives you the capability of sharing documents, recording the deposition to DVD and much, much more.

Worried about the cost? Don't be. In addition to the significant savings already offered with videoconferencing our new system saves you on the telecommunication fees which, in the past, could be as much as \$100 per hour for each room. All you have to do is call or email our office and we will arrange to come to your office and "Certify" your room. From that point forward whenever you wish to conduct a deposition by videoconference you simply email or call us and we bring the small cart into your office, plug into your internet and dial the call. It is really that simple.

The savings are rather striking. No more airfare, rental car, hotel and most importantly with our new system, no more time out of your office and no telecommunication fees.

In these tough economic times when everyone is looking for ways to cut costs while still remaining effective lawyers there is no more perfect solution than "portable" videoconferencing.

## New Site for a New Year!

Check out our newly redesigned website including educational materials, useful links, and information about our services.

[www.visualevidence.com](http://www.visualevidence.com)



## See What We Can Do

We have been shooting day in the life videos and settlement documentaries for nearly three decades. In that time, we have amassed an extensive library showcasing our work. The best way to know what we do - is to see what we can do.

In our archives we have hundreds of testimonial letters and videos as well as an extensive Library of previously produced projects which cover nearly every type of case and/or injury imaginable. Simply call or email our office and we will provide you with references as well as demonstrations of our work.

# TRIAL PRESENTATION & SUPPORT

Now more than ever, technology is an integral part of presenting your case. Being able to clearly and concisely present your side can directly impact the way a jury sees your case.

At Visual Evidence, we can help you every step of the way from the time you file - to the time you go to trial.

We would like to see every lawyer and law firm in Palm Beach County embrace technology not only in the courtroom but in every arena of litigation. We want our trial technicians to be as indispensable as your Blackberry or iPhone, and every attorney should have one in their pocket so to speak.

Technology is moving faster than ever and our Litigation Technology Specialists have the experience and foresight to help you successfully navigate the perpetually changing terrain of litigation technology. For years we have worked relentlessly to build a strong rapport with the court. We know the demeanor of every judge, the idiosyncrasies of every bailiff, and even how each clerk wants your exhibits organized.

Let's make 2010 the year that the Litigation Technology Specialists at Visual Evidence help you design a cost efficient plan, that will produce positive results today, and into the future.



## VISUAL EVIDENCE ... TAKING PART



Visual Evidence had the pleasure of sponsoring the Florida Justice Ball held at the Norton Museum of Art in West Palm Beach. The event was a great success and help to benefit and raise money for FJA's Research and Education Foundation's educational and charitable projects.



Visual Evidence also exhibited at the FJA Medical Malpractice seminar held at Breakers Hotel in Palm Beach.

## CURED

Campaign Urging Research  
for Eosinophilic Disease

Visual Evidence was the corporate sponsor the "Spare Time for CURED" bowling event. The event was held to benefit CURED, a not-for-profit organization that helps raise monies to research eosinophilic diseases.

Visual Evidence also participated in the annual Coastal Conservation Association banquet at the Harriet Himmel Theater in CityPlace. Michael Downey is on the Board of Directors of the organization.



This past year our Visual Evidence team and tens of thousands of others proudly walked in the Susan G. Komen Race for the Cure event to help raise money and awareness for breast cancer.



# JUST A FEW OF OUR 2009 SUCCESSSES

Our production department and technical support staff assisted clients in these notable cases

7-figure settlement - In a negligent security case, VEI produced a settlement documentary involving a woman who lost her new husband after he was shot and killed at an apartment complex that did not have a working security gate.

A paralyzed former Pahokee trucker received a \$14.6 million judgement. VEI provided poignant day in the life footage at trial that let the jury see the client's true pain and suffering

\$5.3 million settlement - VEI produced a settlement documentary in this negligent security/wrongful death case. The plaintiff was murdered by a gunman in an Orlando apartment complex. The companies in charge failed to provide adequate security.

\$8.5 million jury verdict - VEI produced a settlement documentary for a woman who died after delayed abdominal surgery. The woman was admitted to Miami's Palmetto General Hospital with severe abdominal pain. Doctors delayed treatment, she went into shock as well as respiratory and cardiac arrest.

\$20 million settlement - VEI produced a settlement documentary of a 6 year old girl who entered a Florida hospital through the emergency room. She was misdiagnosed, mistreated, and that resulted in an anoxic event that caused a permanent brain injury.



Visual Excellence in the Pursuit of Justice

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## SERVICES

Statewide Video Depositions

HD Videoconferencing Suite

Portable Videoconferencing

Day in the Life Documentaries

Settlement Documentaries

Trial Presentation Specialists

Graphics/Powerpoint

Transcript Synchronization

Duplicating and Conversion

Video Editing

24/7 Support